AAHPA Annual Conference
Ketchikan, AK
October 13-17, 2014

Introduction to Moffatt & Nichol
Anchorage Office
Company Overview

• Founded in 1945 in Southern California to serve the evolving maritime industry
• 640 employees; 29 offices (North America, Europe, Latin America, Middle East, Pacific Rim)
• Industry recognized leader in maritime and marine engineering
• Working in Alaska since 1979
• Anchorage office established 2012

Our Mission

To be the best, not the biggest. We view our growth as the byproduct of providing valued services to our clients.
Six Core Services

- Marine Terminals
- Urban Waterfronts & Marinas
- Goods Movement & Transportation
- Coastal & Water Resources
- Inspection & Rehabilitation
- Energy
93 percent return client rate
Nation’s largest **DEDICATED** marine facilities firm

<table>
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<tr>
<th>MARINE AND PORT FACILITIES</th>
<th>REVENUE ($ MIL.)</th>
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<td>RANK</td>
<td>FIRM</td>
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<tr>
<td>1</td>
<td>AECOM TECHNOLOGY CORP.</td>
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<td>MOFFATT &amp; NICHOL</td>
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<td>CH2M HILL</td>
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**Waterfront $ revenue per employee**

- **AECOM** $6,600
- **Moffatt & Nichol** $187,500
- **CH2M Hill** $3,900
- **URS** $1,300
- **Tetra Tech** $4,400
Last 12 months:

- Anchorage
- Ketchikan
- Prudhoe Bay
- Seldovia
- Seward
- Sitka
- Skagway
- Unalaska
- Valdez

Projects designated (*) were performed by Moffatt & Nichol. Other projects were led by Shaun McFarlane, Anchorage Business Leader, while with prior firms.
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