Gateway to the Pacific Northwest

- 4th largest container port in North America
- 8th busiest airport in the United States
- Largest and Fastest Growing Cruise Port on West Coast
- Greenest Cruise Port in North America
Be the Best Gateway By Sea

Northwest Seaport Alliance

Maritime Industrial and Innovation

Homeport of the North Pacific Fishing Fleet

Largest Cruise Port on the U.S. West Coast
THE NORTHWEST SEAPORT ALLIANCE
Containerized Cargo – Port Rankings

1. LA/Long Beach: 16,969,665 TEUs
2. NY/NJ: 7,471,131 TEUs
3. Savannah: 4,599,179 TEUs
4. Seattle/Tacoma: 3,775,303 TEUs
5. Vancouver: 3,398,861 TEUs
2019 Overview of Cargo Activities

Total Tonnage = 29,982,608 MT (-0.6%)

- Containers: 3,775,303 TEUs (-0.6%)
- Grain: 6,460,563 metric tons (-28.2%)
- Rail lifts: 737,279 (-3.5%)
- Logs: 75,757 metric tons (-35.1%)
- Breakbulk: 246,412 metric tons (-1.1%)
- Autos: 155,930 units (+10.5%)
The Northwest Seaport Alliance

Container Volumes

<table>
<thead>
<tr>
<th>Year</th>
<th>TEUs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>3,529,441</td>
</tr>
<tr>
<td>2016</td>
<td>3,615,752</td>
</tr>
<tr>
<td>2017</td>
<td>3,702,174</td>
</tr>
<tr>
<td>2018</td>
<td>3,797,626</td>
</tr>
<tr>
<td>2019</td>
<td>3,775,303</td>
</tr>
</tbody>
</table>
Top Refrigerated Commodities

Top 5 Import Commodities
- Bananas
- Green apples
- Bok choy
- Beef
- Fish

Top 5 Export Commodities
- Sunflower seeds
- French fries
- Apples
- Pork
Alaska Cruise Economic Impact

$893.6 M in revenue to local businesses

$14.5 M in state and local tax revenue

$4.2 M in regional economic activity per vessel call

5,500 total jobs related to cruise

12 homeport vessels

*2020 Cruise Season cancelled due to COVID-19
2019 North Pacific Fisheries and The Port of Seattle

- 266 fishing vessels operating in the North Pacific Fisheries
- 44% of all gross earnings from the North Pacific Fisheries
- $455 million in gross earnings
- 13% of harvested catch of total US commercial fisheries (Alaska & non-Alaska)
Growth from North Pacific Fisheries

Exhibit 32. Tonnage Harvested by Port of Seattle Customers in North Pacific Fisheries, 2011-2017

Sources: Alaska Commercial Fishing Entry Commission, 2018; Community Attributes Inc., 2019.
Fishermen’s Terminal – Gateway Building

Summary
• New “Gateway” Building
• Replace old bank building, net sheds 7 & 8
• Approx. 60,000 sq. ft. of new light industrial space for maritime businesses
• Targeting Living Building Challenge Design Standards
• Improvements to parking, lighting, wayfinding, interpretive displays

Projected cost - $24.5 million
Estimated completion – Q3, 2022
Summary
• Renovate Seattle Ship Supply building
• Support Maritime Innovation District as Part of Maritime Blue initiative
• The Center will help the industry adapt and adopt advanced technologies and stimulate entrepreneurship
• Will promote knowledge transfer, business incubation and workforce development
• Will help sustain and modernize port operations and key lines of business
• Living Building Challenge Design Standards

Estimated completion – Q3, 2022
Pier 90 – Berths 6 & 8

Summary
• Redevelop moorings and apron, Berths 6 and 8 at Pier 90 to meet fishing fleet and commercial vessel demand
• Demolish condemned timber apron and seawall
• Remove and relocate gangway, floats, boathouses, office
• Rebuild 830 LF concrete apron
• No additional overwater coverage
• Dredging is a separate project
• Asset and revenue preservation

Projected Cost – $35 million
Estimated Completion – Q4, 2021
Terminal 91 - Uplands

Summary
• Develop two 50,000 square-foot light industrial buildings and associated infrastructure
• Market for light industrial real estate is strong.
• Rents are climbing 3%+ annually, vacancy rates under 2% across region.
• Port has received numerous inquiries from fishing and maritime suppliers

Projected Cost – $39 million
Estimated Completion – Q3, 2023
Maritime Operations and Security

- Fishermen’s Terminal
- Terminal 91
- Harbor Island
- Maritime Security and Emergency Preparedness
- Shilshole Bay Marina
- Bell Harbor Marina
- Salmon Bay Marina
- Bell Harbor Marina
- Shilshole Bay Marina

Port of Seattle
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